



TUCSON, ARIZONA

TEMPORARY SALES REPRESENTATIVE FOR DESERT SKYCAMS LLC

BEGINNING APRIL, 2025



ABOUT US



LICENSED, INSURED DRONE PILOTS YOU CAN COUNT ON.



DELIVERING DATA DRIVEN SOLUTIONS FOR A DATA DIRVEN WORLD.

WHO WE ARE

Tanner Dunn is a Federal Aviation Administration (FAA) licensed and insured Unmanned Aerial Systems (UAS) company. Headquartered in Tucson Arizona, we specialize in commercial drone services and customized drone solutions and consulting.

OUR MISSION Our mission is to support the responsible growth of drone technology through safe practices, while driving innovation through hands-on experience and deep technical knowledge.

Safety is our top priority. This not only enables us to deliver dynamic, sustainable, and professional service to our clients, but also gives them the assurance that their interests are served with dedication and a full suite of capabilities.

JOB DESCRIPTION



- This is a **short-term engagement** lasting two weeks.
- The timeframe begins upon completion of proper onboarding and training to ensure you fully understand Desert SkyCams LLC's services, goals, and target industries

Job Flow:

- **1 Onboarding & Training** (1-2 Days)
 - Learn about Desert SkyCams' unique drone services & consulting solutions
 - Understand the target industries and outreach strategy
 - Will be given access to necessary CRM tools
- **2 Active Outreach & Lead Generation** (10-12 Days)
 - Research and identify potential clients within specified target areas
 - Send outreach emails and make calls to a **minimum of 100 potential clients**
 - Gather market research to help with future company growth and planning
 - Log all interactions and track progress in an organized system
- **3 Final Reporting & Handoff** (Final Day)
 - Summarize key findings and client interactions
 - Identify promising leads for future engagement
 - Final review and wrap-up
- 💰 **Compensation: \$250**
 - 50% upfront upon onboarding completion
 - 50% upon successful completion of outreach and reporting

REQUIREMENTS



This role is perfect for someone who's eager to contribute, learn, and leave their mark. We're looking for someone who:

- ✓ Is excited to learn about drone and UAV technology — You don't have to be an expert (yet), but you're curious and ready to dive in.
- ✓ Has a strong sales drive and initiative — You enjoy connecting with people, creating opportunities, and closing the loop.
- ✓ Wants to be part of something growing — This isn't just a job—it's a chance to help shape the future of a drone company doing things differently.
- ✓ Can take ownership of tasks — You're self-motivated, organized, and can manage your own time effectively.
- ✓ Communicates clearly and professionally — Whether it's email, phone, or face-to-face, you know how to build rapport.
- ✓ Is resourceful and research-savvy — You can dig deep to find the right contacts, info, and angles to approach a lead.
- ✓ Is open to feedback and growth — You're adaptable, coachable, and excited to improve with each interaction.
- ✓ Believes in the power of tech to solve real-world problems — You'll be helping us bring custom drone solutions to industries that need them most.
- ✓ Represents Desert SkyCams with professionalism and pride — You're not just selling services; you're carrying our mission, values, and vision into every interaction.

MEET THE OWNER



TANNER DUNN



As the Owner and CEO of Desert SkyCams, I am extremely passionate about the services we provide and what it takes to make it happen.

Drone technology is ever changing with no signs of slowing down. In an attempt to effectively keep up I decided in the beginning that I would be the one to develop and build our unmanned aerial systems. This enables us to tap into virtually endless resources and allows the ability to adapt to new types of projects with new equipment in the blink of an eye, all while avoiding the costly need to rely on the manufacturing market and making us ready for just about anything. This is backed by an extensive background of technical education and a network of other industry professionals and developers.

Our mission is simple: Leverage our expertise to deliver precision services through tailored drone solutions, ensuring our clients stay at the forefront of evolving technologies and opportunities.



**For inquiries,
contact us.**

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